



Sage ERP Accpac Version 6.0

Web-Enabled ERP for the Mid-Market



Unparalleled Freedom of Choice

The multi-tier architecture of Sage ERP Accpac Version 6.0 provides customers with the FREEDOM to choose operating systems, databases, deployment methods, and more. The architecture also enables the system to be adapted to changing technology and changing business requirements with minimal risk. This has allowed us to rapidly move Accpac to the Web 2.0 world while retaining all the robustness and functionality that you have come to expect of the software.

We would like to introduce to you the next stage in the evolution of ERP – Sage ERP Accpac Version 6.0.

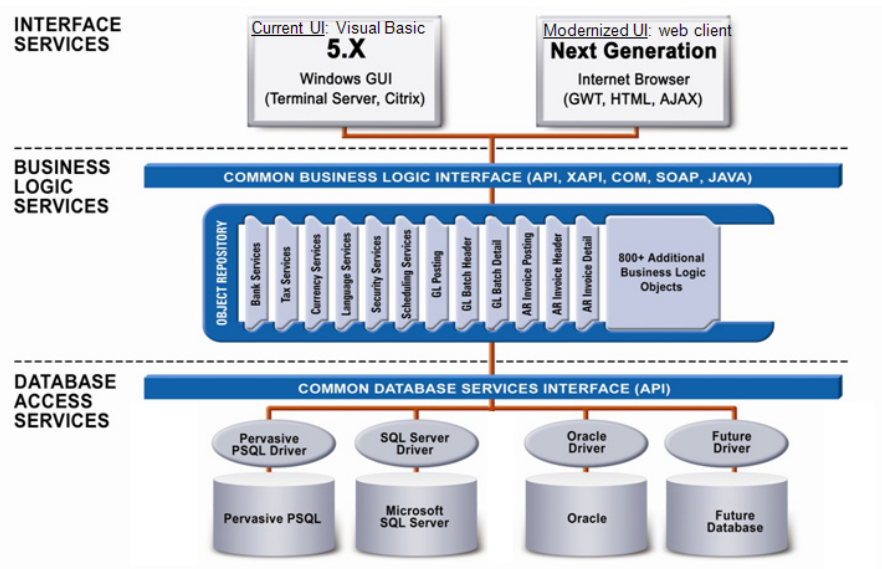
As the world of business is constantly evolving, so must your business management software. Version 6.0 is the first step in Sage's journey of releasing a full Web 2.0-based Enterprise Resource Planning (ERP) software solution. It leverages the superior architecture of Sage ERP Accpac to begin our journey of delivering the next generation of ERP software harnessing the power of Web 2.0 technology to deliver a better user experience, lower total cost of ownership, and enhanced functionality.

Sage ERP Accpac Version 6 will provide you with unparalleled FREEDOM OF CHOICE in deploying and accessing your business software:

- Starting with the new Portal, and extending thereafter to all modules, you can access Accpac via the web or the desktop.
- Accpac supports multiple operating systems and databases, so you are not locked into specific technology or vendors.

Sage ERP Accpac Version 6.0 focuses on the functionality most requested by our customers, partners and the market. Improve productivity, envision success, and accelerate growth with exciting new tools, such as the new Portal to help you accomplish everyday tasks faster or the new Snapshots that provide secure access of key performance indicators. Version 6.0 also helps you get the information you need, faster! The new inquiry tool facilitates quick access to customised lists providing the answers you need to make better decisions. In addition, Version 6.0 can help you accelerate growth and lower total cost of ownership (TCO) with Sage CRM Workflow Enhancements that improve information flow between the front and back office and changes to the management of fiscal periods.

Build Your Business on Solid Architecture

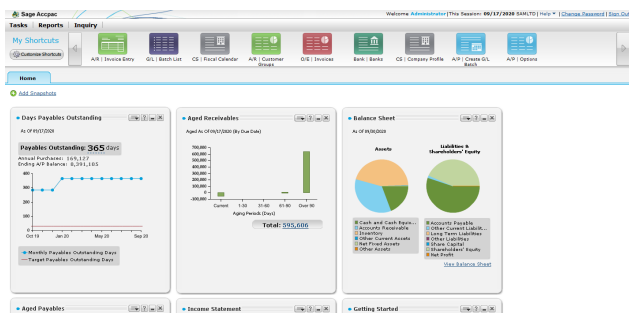


Version 6 Features You'll Love

Sage ERP Accpac has always been the smart choice for business software. But just when you thought things couldn't get any better, they just did.

Sage ERP Accpac Portal:

The Sage ERP Accpac Portal simplifies desktop navigation and allows users customisable, faster access to information so they can accomplish everyday tasks more quickly and focus on strategic projects. As the new portal is web-based, with proper security rights it can be accessed via a web browser making it available anytime and anywhere. Supervisors and managers can utilise the Portal to view the Sage ERP Snapshots, which provide key performance business metric data.



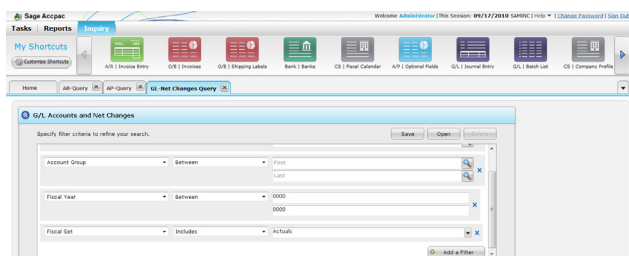
Sage ERP Accpac Snapshots:

The Sage ERP Accpac Snapshots allow users secure access of key performance indicators (KPI's), with drilldown capabilities to underlying financial reports. The graphical presentation of information helps with quick identification of trends or issues for more proactive business decisions.



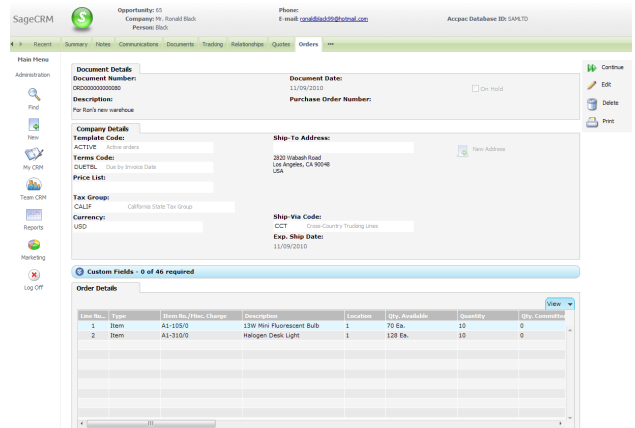
Sage ERP Accpac Inquiry:

Empower users at all levels of the organisation to gain immediate access to information from Sage ERP Accpac providing greater business visibility and insight to improve business performance. Insight helps uncover opportunities and highlight possible issues, enabling your workforce to make better decisions and execute appropriate actions in response to ever-changing business needs. Sage ERP Accpac Inquiry allows even inexperienced users to create personalised ad-hoc query lists in just a few minutes without the knowledge of databases, programming or web technologies.



Sage CRM Workflow:

Growing a business in today's economy can be challenging. To help you succeed, the latest version of Sage ERP Accpac offers you CRM included in your solution! Version 6.0 introduces improvements to the Sage ERP Accpac and SageCRM workflow that will allow CRM users the ability to create orders from within SageCRM without opening the full Sage ERP Accpac Order Entry screens. The improved workflow reduces total cost of ownership (TCO) as a Sage ERP Accpac user license is no longer required for the quote to order workflow. While total value of ownership (TVO) is increased through the greatly improved usability, better workflow, and enhanced performance.



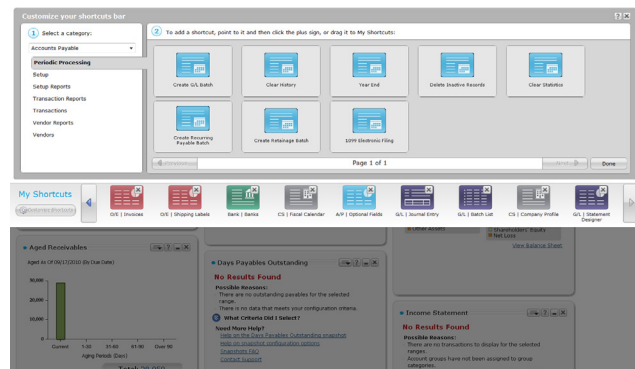
Better Manage Fiscal Periods:

Sage ERP Accpac Version 6.0 allows users to lock fiscal periods for all modules (including G/L) or a specific module. Users with the "Maintain Fiscal Calendar" security rights will be able to edit the Fiscal Calendar for any application. With the new capability, modules can be locked down for specific periods until everything is completed, preventing any unwanted discrepancies.

Fiscal Year	Period 1	Period 2	Period 3	Period 4	Period 5	Period 6	Period 7	Period 8	Period 9	Period 10	Period 11	Period 12
2010	1/1/2010	2/1/2010	3/1/2010	4/1/2010	5/1/2010	6/1/2010	7/1/2010	8/1/2010	9/1/2010	10/1/2010	11/1/2010	12/1/2010
2011	1/1/2011	2/1/2011	3/1/2011	4/1/2011	5/1/2011	6/1/2011	7/1/2011	8/1/2011	9/1/2011	10/1/2011	11/1/2011	12/1/2011

Training and Useability Enhancements:

You can quickly get all employees up to speed on the improvements in this release through the "What's New" Anytime Learning course specifically for Version 6.0. This online course will demonstrate how you can put all of the great new enhancements to work in your business. Best of all, this course is offered at no additional cost to you. Visit our customer portal at <https://www.sagepartner.com.au/customerportal/login.asp> for details.



The Mid-Market ERP Leader: Why 45,000 Customers Choose Accpac

“Sage ERP Accpac takes a sovereign position in mid-market solutions for the breadth of its integrations. Built for the Web, the object-oriented technological infrastructure has served the company well in supporting a total back-office to front-office integration of the complete product line.”

Dr. Katherine Jones, Aberdeen Group.

Sage ERP Accpac

Industry-Specific Solutions

Sage has an extensive network of more than 400 development partners who develop and market a wide range of industry-specific applications that enhance and extend Accpac to give you the competitive advantage you're looking for within your industry.

Ultimate Scalability

No other product scales like Sage ERP Accpac – from single user remote locations to large corporate environments with demanding business needs. With Accpac, you can seamlessly upgrade from one edition to the next, as your business requirements expand. All Accpac editions have an identical user interface, making it easy to adapt to the next edition without costly staff retraining or data conversion.

Easy to Use and Customise

Sage ERP Accpac is easy to set up and use. With intuitive wizards and a user interface which makes navigation and configuration a breeze, you can easily expand, customise and integrate your Accpac application. Now you have a solution that adapts to the way you do business.

Deploy through Web

Sage ERP Accpac has changed the rules for mid-market ERP software by offering access to your accounting and operational system through a standard web browser. Now you can access Accpac anywhere anytime.

World Class Architecture

Sage ERP Accpac is an advanced business application built on a world-class multi-tiered architecture. As a result, it can be deployed both as a Web-based and desktop application. It represents true freedom of choice – choose the solutions that work best for you: this includes the applications, the database and deployment options, the user interface and languages, the network environment or operating system, the add-on software; and the customised features – enabling you to operate more efficiently and profitably.

Designed for Global Business

Starting out small but keen to take on the world? Sage ERP Accpac is a truly global application, able to meet the most demanding international requirements. Accpac supports multiple languages, currencies, value-added taxes, GST, and local accounting requirements. Designed for the life of your business, be confident you have what it takes to compete worldwide with Sage ERP Accpac.

Sage ERP Accpac Modules

System Manager	Multicurrency	Inventory Control	G/L Security
General Ledger	Transaction Analysis and	Order Entry	G/L Consolidations
Accounts Receivable	Optional Field Creator	Purchase Orders	Intercompany Transactions
Accounts Payable	National Accounts Management	Project and Job Costing	Process Server

Built for All Sizes

All three editions of Sage ERP Accpac are built from the same web-based, multi-tiered technology. Choose the one that meets your business requirements.

Sage ERP Accpac 100

Sage ERP Accpac 100 is a web-based scalable solution for companies with no more than ten concurrent users. It provides powerful accounting and operational management tools, extensive reporting capabilities, e-business readiness, Sage CRM and a secure growth path. This ensures that your business solution evolves with your business.



Sage ERP Accpac 200

Sage ERP Accpac 200 is right for businesses that require a fully integrated, feature-rich, business management solution that supports as many as twenty concurrent users. Accpac 200 is an affordable solution designed for mid-sized environments and offers powerful reporting and analysis tools, and a complete accounting feature set, with operations management capabilities.



Sage ERP Accpac 500

Sage ERP Accpac 500 is designed for midsized to large businesses, typically those with multiple locations and a global marketplace. This edition is ideal for companies requiring a highly scalable system that supports global business infrastructures and unlimited users.



About Sage ERP Accpac - The System of Choice

Sage ERP Accpac provides small, mid-sized and large companies with a highly adaptable solution for finance, CRM, and operations. The modular design of Sage ERP Accpac makes it the ideal solution to tailor your management system to your needs as your business grows, domestically, and internationally.

✔ Web-Enabled ✔ Industry-Leading Architecture ✔ Highly Adaptable

With robust financial management capabilities at the core, Sage ERP Accpac is a modular ERP software suite that provides seamless integration of modules for operational management enhances the inventory handling and order fulfillment processes, and ties together your supply chain so your business delivers every time, on time. Sage ERP Accpac also integrates your front-to-back-office processes such as marketing, sales, and customer service – powered by Sage CRM – to give you a 360° view of your business and provide you the visibility you need to take your business to the next level.

Sage ERP Accpac is the system of choice for businesses that place a higher priority on:

- Strong financial management capabilities
- Flexible deployment of operational management applications
- Powerful customer relationship management and increased business insight
- Optimised management of multiple local, regional, and international operations
- Advanced customisation capabilities
- Fast implementation
- Large partner community and third-party resources

Technology highlights:

- Multi-tiered, object-oriented architecture
- Choice of operating systems (Windows, Linux) and databases (Oracle, Pervasive SQL, MS SQL Server)
- Web or Windows client
- Embedded Microsoft Visual Basic for Applications (VBA) for advanced customisation
- Best performance from 5 to over 100 concurrent users

About Sage Business Solutions

Sage Business Solutions is one of the leading suppliers of business management software in Australia, NZ and the Pacific. Sage Business Solutions has an extensive suite of world-class ERP and CRM solutions designed to provide competitive advantages for small, medium and large businesses, ranging from enterprises with over 500 employees to single office and home office operations. Sage Business Solutions is a subsidiary of the Sage Group plc – the world's largest SME business software supplier with more than 6.2 million customers worldwide.

Want more info on Sage ERP Accpac Version 6?

For more information about how Accpac can help you add value to your business, please visit our website at

www.sagebusiness.com.au in Australia or
www.sagebusiness.co.nz in New Zealand,
or contact your certified Sage Business Partner.

To speak with a friendly Sage representative on the telephone, please call 13 sage in Australia, or 0800 904 409 in New Zealand.

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